

# BLACK TIE OPERATIONS ADVISORY

A DIVISION OF BLACK TIE HOLDINGS, LLC

## WHEN COMMUNICATION BREAKS DOWN, EXECUTION BREAKS NEXT.

## WE FIX THE GAP BETWEEN LEADERSHIP AND THE FRONT LINE.

Black Tie Operations Advisory identifies where operations break, why they break, and what must change to improve delivery inside active programs and contracts.

### BUILT FOR

Contracting Officers  
Program Managers  
Prime Contractors

### CORE CAPABILITIES AND OUTCOMES

#### Operational Diagnosis

Identify where execution breaks across workflows, communication paths, handoffs, and decision points.

#### Alignment Correction

Close the gap between leadership intent and frontline execution through targeted operational correction.

#### Systems-Based Improvement

Address root causes and strengthen the conditions that support consistent delivery across teams and workflows.

### OPERATIONAL OUTCOMES

#### Faster Throughput

Less delay and fewer avoidable bottlenecks across delivery.

#### Better Alignment

Clearer translation from leadership direction to frontline execution.

#### Stronger Decision Flow

Less ambiguity, clearer decisions, and fewer downstream corrections.

#### Reduced Rework

Fewer errors, less repeated effort, and more stable delivery.

### WHY BLACK TIE / WHERE WE FIT

#### DIFFERENTIATORS

- Engineering-based systems thinking applied to performance problems inside active delivery environments
- Focus on root causes, not surface-level symptoms or generic recommendations
- Applied inside live operational environments, not isolated assessments
- Strong fit where communication gaps are driving cost, delay, or inconsistent delivery
- Able to identify system-level friction and the specific breakdown points affecting delivery

#### EXPERIENCE

##### 15+ Years in Engineering and Systems-Based Roles

Focused on analyzing complex environments and improving execution.

##### 12+ Years in Leadership and Advisory Work

Focused on strengthening communication, alignment, and execution in active delivery environments.

##### Federal Readiness

SAM registration active. Federal-facing materials and capability statement in place.

#### WHERE WE FIT

- Programs with recurring execution gaps
- Teams dealing with repeated communication breakdowns
- Prime contractors needing stronger delivery alignment
- Operations slowed by friction across teams and functions

#### POINT OF CONTACT

### Stephen Davis

MANAGING MEMBER

Phone: (915) 471-3321

Email: [sd@blacktieopsadvisory.com](mailto:sd@blacktieopsadvisory.com)

Website: [blacktieopsadvisory.com](http://blacktieopsadvisory.com)

Location: Leander, TX

#### CODES AND STATUS

UEI: ENZGXGBDHVF3

CAGE: 1A7C1

SAM Status: Active

Business Type: Small Business

#### NAICS AND PSC

NAICS:

541611 541612 541618 541690 611430

PSC:

R408 R499 U001 U008